Dec. 17, 2002

# *** ADDENDUM *** ADDENDUM *** ADDENDUM ***

**SOLICITATION:** **GM3015**
**DUE DATE:** **01/07/03**
**TIME:** **3:00 P.M.**

**DESCRIPTION:  RFP FOR ADABAS JDBC SOFTWARE DRIVER**

**ADDENDUM  #1**

**The following are to be added to the specifications/requirements for this proposal:**

1.  The attached questions have been received and the corresponding answers are included.

2.   The due date and time remain unchanged.

3.   With RFP process questions contact Glendon Mitchell at 801-538-3138.


\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*END OF ADDENDUM\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*


To acknowledge receipt of addendum, include a copy of this addendum with the proposal submittal or give written acknowledgment with the proposal.  It shall be the responsibility of the respondent to appropriately disseminate this information to all concerned prior to the assigned bid time.

_____          _____
                    Signature                                              Date

# Pre-proposal Question Responses

## Question 1

*Section 4.1.10 The product must read meta-data directly from the Predict data dictionary. Any changes that are made to ADABAS definitions must be transparent to the user.*

Do we interpret this to mean that A) any other metadata layer created and/or changed must be created automatically and/or transparently to the user or B) that no other metadata layer is allowed other than Predict?

If a separate metadata layer is set up so it will automatically reflect changes to the Predict data dictionary, is this acceptable?

## Response to Question 1

A separate metadata layer is acceptable.  If a separate metadata layer is required, it is highly desirable that changes to the Predict data dictionary be automatically reflected in the separate metadata layer.  It is mandatory that modifications to metadata do not require changes or redeployment of existing applications.

## Question 2

*5.1.5   Provide current installation documentation for all products associated with the proposed solution.*

In order to cover all products and platforms, installations, configurations, and related materials, our documentation is quite extensive.  Does this documentation need to be included in hard-copy form within the proposal or would a reference to a PDF document included on a CD suffice?

## Response to Question 2

A reference to a PDF document included on a CD is acceptable.  It is not necessary to supply a hard-copy of the installation documentation with the proposal.

## Question 3

*Appendix B:  Scoring and Summarization Form*

We understand that each section (Vendor Stability, References, Desirable Criteria) will be assigned a specific point value.  On what scale are the individual line items within each section evaluated (Percentage, 0-10, points, etc.) before assigning the weight for that line item?

**Response to Question 3**

Individual line items within each section will be given 0 – 5 points before assigning the weight for that line item.

**Question 4**

*On page 29 and 30 where you have the Checklist 4c Cost Summary:*

Configuration 1 and 2 both describe a certain number of production and test users. (For example, Config. 1 describes 1000 production users and 50 development users.)  Will all of these users connect to the mainframe via the mid-tier application servers (iPlanet, WebSphere servers)? Will there be any need for direct connectivity from an individual user's desktop to ADABAS that would not go through the stated mid-tier servers?

**Response to Question 4**

In configurations 1 and 2, all users will connect to the mainframe via the mid-tier application server.  **We are modifying Checklist 4 to include a third pricing configuration.**  This configuration includes pricing for both mid-tier and direct connectivity from an individual user's desktop.  We are also modifying the scoring for Category 4 – Cost Evaluation to include the cost proposal for the third configuration.  The Amended Checklist 4 – Cost Summary and Amended Appendix B – Scoring and Summarization Form are included in this document.

**Question 5**

Regarding pricing scenarios, is a lease option attractive to the state? Can we quote this as a separate line item for each of the cost proposal configurations?

**Response to Question 5**

No, the State is not interested in a lease option.

**Question 6**

Can we receive a copy of the testing and evaluation criteria for the product testing in advance?

**Response to Question 6**

The product testing and evaluation criteria is not available at this time.  The State will disclose this information to the selected vendor when the test period begins.

**Question 7**

Section 4.1.3 states that the driver must be a type 4, direct-to-database pure JAVA driver, or a type 3, pure driver for database middleware driver.  Would it be acceptable to bid your proposal with our enhanced type 2 driver?
**Response to Question 7**

The initial Screening of the Proposals (Section 7.2) does give the committee some flexibility in accepting proposals that do not meet all mandatory requirements.  If you would like to prepare a response, you will need to reply 'No' to requirement 4.1.3 on Checklist 1 and attach a justification.

In your justification, it would be helpful if you could include some performance benchmarks and indicate if there are any plans to modify your software to use a type-3 or type-4 driver in the near future.  The committee will review the justification submitted with Checklist 1 and decide if it is strong enough to allow further consideration.

# AMENDED APPENDIX B

**Appendix B: Scoring and Summarization Form**

OFFEROR:

| Evaluation Criteria | Total | Average | Weight (1-5) | Weighted Score |
|---|---|---|---|---|
| **Vendor Stability (150 Points)** | | | | |
| General background on corporation | | | 2 | |
| Corporate technology resources available | | | 3 | |
| Ability to generate sufficient positive cash flows | | | 1 | |
| Corporate experience in the design, development, and implementation of software that interfaces with Adabas. | | | 5 | |
| Corporate knowledge of Adabas and it's unique characteristics. | | | 5 | |
| Corporate experience with JDBC connectivity. | | | 5 | |
| *Total Weighted Score for Category 1* | | | | 0.0 |
| *Maximum Weighted Score for Category 1* | | | | 0.0 |
| | | | | |
| **Customer References (150 Points)** | | | | |
| **Corporate Performance**: Two descriptions of successful Adabas JDBC implementations. | | | 5 | |
| Responsiveness to reference customers. | | | 3 | |
| Experience with vendor's customer support center. | | | 5 | |
| Experience level of staff supporting the product. | | | 3 | |
| Experience with on-site consulting staff. | | | 3 | |
| Ability to keep software current with other related software. | | | 5 | |
| **Product Performance** Ease of product installation. | | | 4 | |
| Resources required to maintain and upgrade the product. | | | 5 | |
| Efficiency of Adabas calls generated by the product. | | | 5 | |
| *Total Weighted Score for Category 2* | | | | 0.0 |
| *Maximum Weighted Score for Category 2* | | | | 0.0 |
| | | | | |
| **Desireable Evaluation Criteria (400 Points)** | | | | |
| 5.1.1   Ability to identify, extract, and access mainframe user-id associated with the Adabas command. | | | 4 | |
| 5.1.2   Specify the type of Java driver incorporated into your product. | | | 5 | |
| 5.1.3   Describe the architecture needed to implement your solution. | | | 5 | |
| 5.1.4   Additional products needed to support JDBC connectivity to Adabas. | | | 4 | |
| 5.1.5   Review of current installation documentation. | | | 3 | |
| 5.1.6   Describe how your solution handles failures and recovery. | | | 5 | |

| | | | | |
|---|---|---|---|---|
| 5.1.7   List the platforms that the client portion of the product can be deployed on. | | | 5 | |
| 5.1.8   Identify which application server products are compatible with your product. | | | 5 | |
| 5.1.9   Identify in detail any Adabas modifications that are needed to support your product. | | | 5 | |
| 5.1.10  Specify what type of customization is available for this product. | | | 4 | |
| 5.1.11  Identify any limitation to the number of concurrent sessions supported through the JDBC driver. | | | 5 | |
| 5.1.12  Can your product support concurrent access from multiple application server environments? | | | 5 | |
| 5.1.13  How are surges in workload managed by the product? | | | 5 | |
| 5.1.14  Describe what real-time monitoring capabilities are provided with your product. | | | 5 | |
| 5.1.15  Provide a list of supported SQL commands and the Adabas command translates to. | | | 5 | |
| 5.1.16  Describe how Adabas data types are translated to JDBC data types.  Are Adabas date fields converted automatically? | | | 5 | |
| 5.1.17  Describe how this product interfaces with the Predict data dictionary and any actions that are required to synchronize the Adabas file definitions stored in Predict with those used by the JDBC driver. | | | 5 | |
| 5.1.18  Describe what types of joins are supported and how they are translated to Adabas commands. | | | 5 | |
| 5.1.19  Describe any capabilities that exist in your product to limit or restrict the type of queries that access Adabas. | | | 5 | |
| 5.1.20  Describe the customer support offerings for this product. | | | 5 | |
| 5.1.21  Are there additional costs for product upgrades?  Are upgrades downward compatible? | | | 5 | |
| 5.1.22  Does the product support RPC calls to non-SQL programs? | | | 3 | |
| 5.1.23  Does the product support joining Adabas data with data from other data sources? | | | 3 | |
| 5.1.24  Can the product be extended to access VSAM data? | | | 2 | |
| 5.1.25  Describe what statistical data is avilable through the product. | | | 3 | |
| 5.1.26  Does your product work successfully with Versata applications? | | | 2 | |
| 5.1.27  Describe what training is available for the installation and support of this product? | | | 3 | |
| 5.1.28  Explain how updates are made available. | | | 3 | |
| 5.2      Added Value | | | 3 | |
| **Total Weighted Score for Category 3** | | | | **0.0** |
| **Maximum Weighted Score for Category 3** | | | | **0.0** |
| | | | | |
| **Category 4 - Cost Evaluation (300 Points)** | | | | |
| Cost Proposal - Configuration 1 | | | | |

| | |
|---|---|
| Cost Proposal - Configuration 2 | |
| Cost Proposal - Configuration 3 | |
| *Total Proposed Cost* | **0.0** |
| *Lowest Proposed Cost* | **0.0** |

| **Evaluation Summary** | | **Points Awarded for Each Category** |
|---|---|---|
| Category 1:  Vendor Stability<br>150 Points possible | | 0.0 |
| Category 2:  Customer References<br>150 Points possible | | 0.0 |
| Category 3:  Desireable Evaluation Criteria<br>400 Points possible | | 0.0 |
| Category 4:  Cost Evaluation<br>300 Points possible | | 0.0 |
| **TOTAL POINTS<br>1000 Points Possible** | | **0.0** |

# AMENDED CHECKLIST 4cCOST SUMMARY

The purpose of this cost summary is to provide a quick reference for cost information. Proposals without the required cost information will ***not*** be considered.

**Vendor:** _____

**Cost Proposal for JDBC Connectivity to ADABAS on OS/390**

1.  For evaluation purposes, provide proposed costs for the following sample configurations. Do not include any optional add-on products in this sample configuration pricing model. **In addition to listing the proposed total price, include an itemized price list for each configuration total**. It is expected that discounts comparable to those quoted for following configurations will be available for products needed to support different configuration options.

    **Configuration 1:**

    IBM Z900 Model 2064-102 (450 MIPS). ADABAS resides in one production LPAR and one development/acceptance LPAR on this hardware.

    IBM Z800 Model 2066-OC1 (140 MIPS). ADABAS resides in one production LPAR, one development/acceptance test LPAR, and one system test LPAR on this hardware.

    Sun Solaris Model E450 (3 CPUs, 3 Gig RAM). Serves as a production application server for iPlanet applications.

    IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a production application server for WebSphere applications.

    Sun Solaris Model E450 (3 CPUs 3 Gig RAM). Serves as a development/acceptance test application server for iPlanet applications.

    IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a development/acceptance test application server for WebSphere applications.

    1000 production users and 50 development users connecting via mid-tier application servers.

    3 years of maintenance fees for all associated software, quoted in annual increments.

    24 x 7 customer support.

**Configuration 2:**

IBM Z900 Model 2064-102 (450 MIPS). ADABAS resides in one production LPAR and one development/acceptance LPAR on this hardware.

IBM Z800 Model 2066-OC1 (140 MIPS). ADABAS resides in one production LPAR, one development/acceptance test LPAR, and one system test LPAR on this hardware.

Sun Solaris Model E450 (3 CPUs, 3 Gig RAM). Serves as a production application server for iPlanet applications.

IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a production application server for WebSphere applications.

Sun Solaris Model E450 (3 CPUs 3 Gig RAM). Serves as a development/acceptance test application server for iPlanet applications.

IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a development/acceptance test application server for WebSphere applications.

Unlimited number of production users and 150 development users connecting via mid-tier application servers.

3 years of maintenance fees for all associated software, quoted in annual increments

24 x 7 customer support.

**Configuration 3:**

IBM Z900 Model 2064-102 (450 MIPS). ADABAS resides in one production LPAR and one development/acceptance LPAR on this hardware.

IBM Z800 Model 2066-OC1 (140 MIPS). ADABAS resides in one production LPAR, one development/acceptance test LPAR, and one system test LPAR on this hardware.

Sun Solaris Model E450 (3 CPUs, 3 Gig RAM). Serves as a production application server for iPlanet applications.

IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a production application server for WebSphere applications.

Sun Solaris Model E450 (3 CPUs 3 Gig RAM). Serves as a development/acceptance test application server for iPlanet applications.

IBM AIX Model B80 (2 CPUs, 2 Gig RAM). Serves as a development/acceptance test application server for WebSphere applications.

900 production users and 40 development users connecting via mid-tier application servers.

100 production users and 10 development users connecting directly from the desktop.

3 years of maintenance fees for all associated software, quoted in annual increments.

24 x 7 customer support.

**Proposed cost for configuration 1**:        $_____

**Proposed cost for configuration 2**:        $_____

**Proposed cost for configuration 3:**        $_____

**(In addition to listing the proposed total price, include an itemized price list for each configuration total)**

2. Provide detailed current pricing information for products referenced in this RFP. Include the initial purchase price and any annual maintenance fees. Identify what discount rate is offered to the State. If different pricing is available for development and/or testing environments, identify how pricing is calculated for these environments.

3. Describe any enterprise-wide licensing options that are available for your solution and the costs associated with each option.

4. Describe your technical customer support options and the annual cost for each option.

5. Describe your payment terms.